Work
Performance
Intelligence

Work

Process

2. Link with performance

A performance measure is added (e.g. sales numbers, manager evaluations, peer-to-peer feedback, etc.)

4. Match

Match with employees to develop or relocate . Match with candidates to see if they have the right profile

1. Measure skills

Using the open WorkPi assessment marketplace

3. Link with jobs

WorkPi creates a high-performing profile for every job in the company (including context factors and skill combinations)
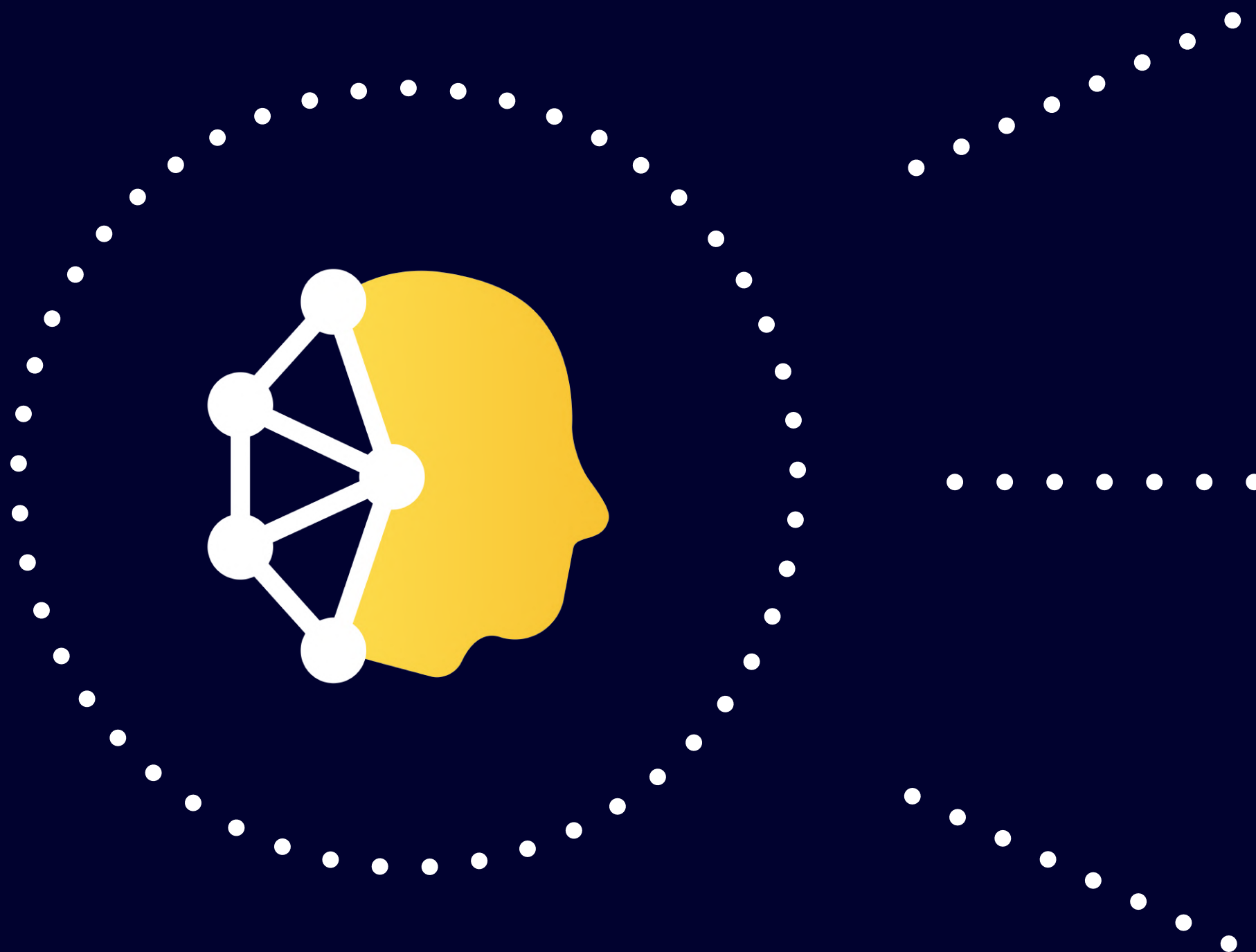
5. Track, learn & improve

WorkPi will learn from new hires and relocations, to improve its matchmaking, performance reviews and more (AI)

Core pillars

Skills measurement & development platform

We measure the skills, characteristics & performance of employees across various jobs and link them with performance, to continuously measure the most essential indicators for the jobs of today and tomorrow.

Open 3rd party integration platform

By offering a one-stop-shop for assessments, learning tools, peer reviews and more, we remove the boundaries of integration and accelerate the learning curve of our users.
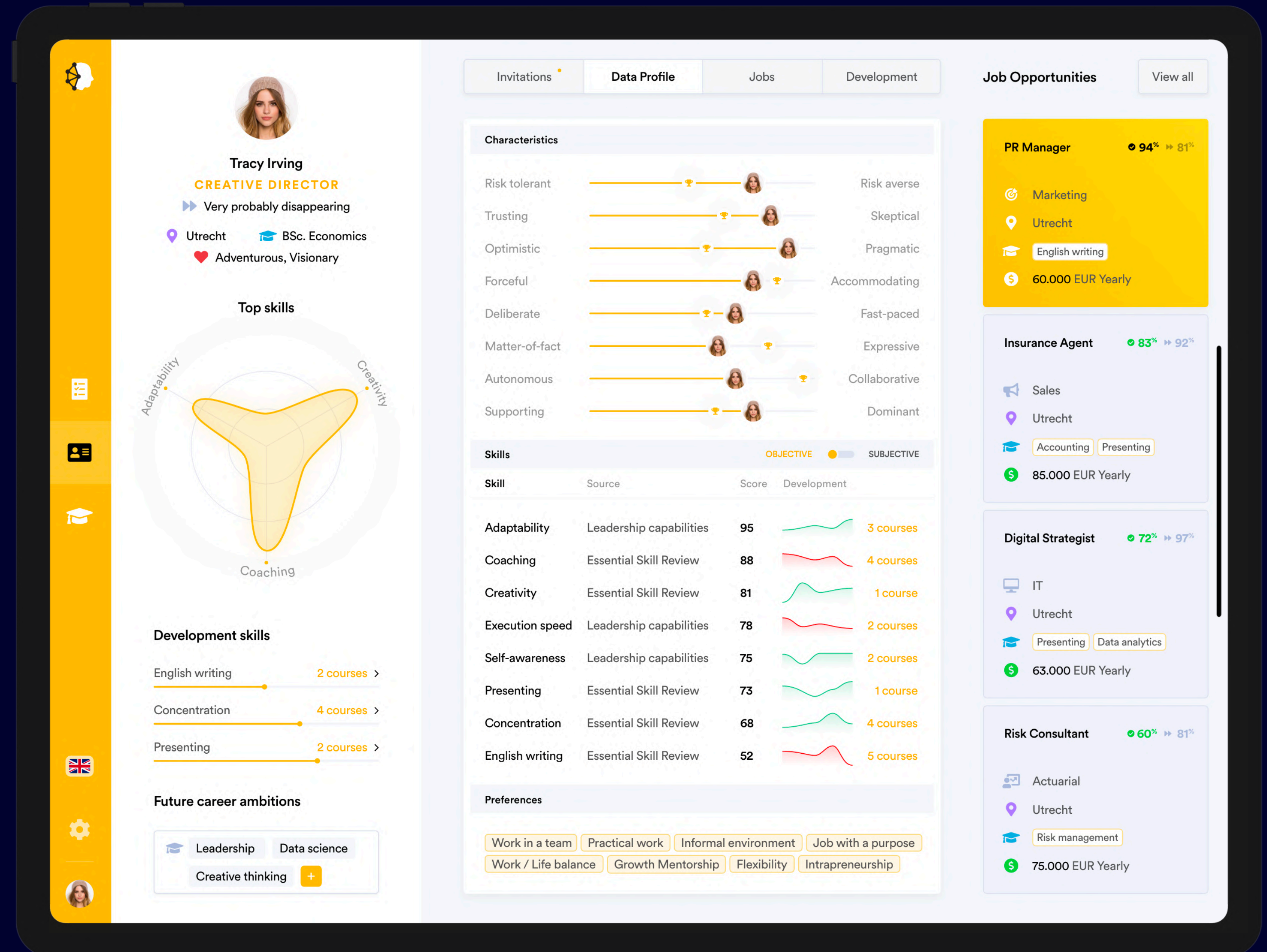
Cross-industry data insights

Companies have a lot of data stuck in 'data silos'. We break data out of these silo's to unleash the power that they possess. By ensuring safe, personal SSI wallets for all our users, we will be able to build worlds first cross company, cross industry skill & performance database.

Dashboard

Through our dashboard, users gain insights into their skill, performance and learning curves. It measures the most important skillsets for the jobs of today and tomorrow.

WorkPi

By seamlessly integrating with every LXP, LMS, assessment and HR platform, we analyse skills, characteristics and preferences of employees from every sector and match them with peer-to-peer performance reviews. By doing so, we will create world largest skill & performance database, that will enable us to provide employers and employees with data driven insights, personalised learning and skill based unbiased hiring & matching.

Go To Market

Pipeline

1. Leverage our C-level network

Attained through our TEN and Whyz network.

2. Integrate with service providers

LMS, LXP, learning providers, assessment providers, personality tests, etc.

3. Launch in different industries

By launching in different industries, we enable ourselves to measure different type of job.

50 Companies showed interest

23 Second conversations in 14 different industries

12 Companies want to participate in a paid pilot

3 Ongoing negotiations with 2000+ employee companies

1 Paying customer (150k)

Work X

Work X is a zero-marginal-cost decentralized platform economy, designed to match job-seekers and freelancer with their perfect employer. Work X is powered by a utility token and is governed by a DAO. Work X is a non-profit organisation, that will generate a large competitive advantage for WorkPi, as it offers a data-fitted, unbiased matching & hiring tool for our users. Additionally, Work X users can enrich their data profile with assessment & development courses offered on WorkPi and store it in their personal SSI wallet; making it a safe and secure environment.

Work X

Skill & performance matching

Match your data profile with a successful job profile through our smart Work Intelligence Lab and find a job that fits your culture, passion, skills, performance & personal development.

Zero-marginal-fee platform economy

Because we are blockchain based, we don't need 30% commissions for matching. We ask a maximum of 5%, always and forever, so our users can use our platform, without losing their money.
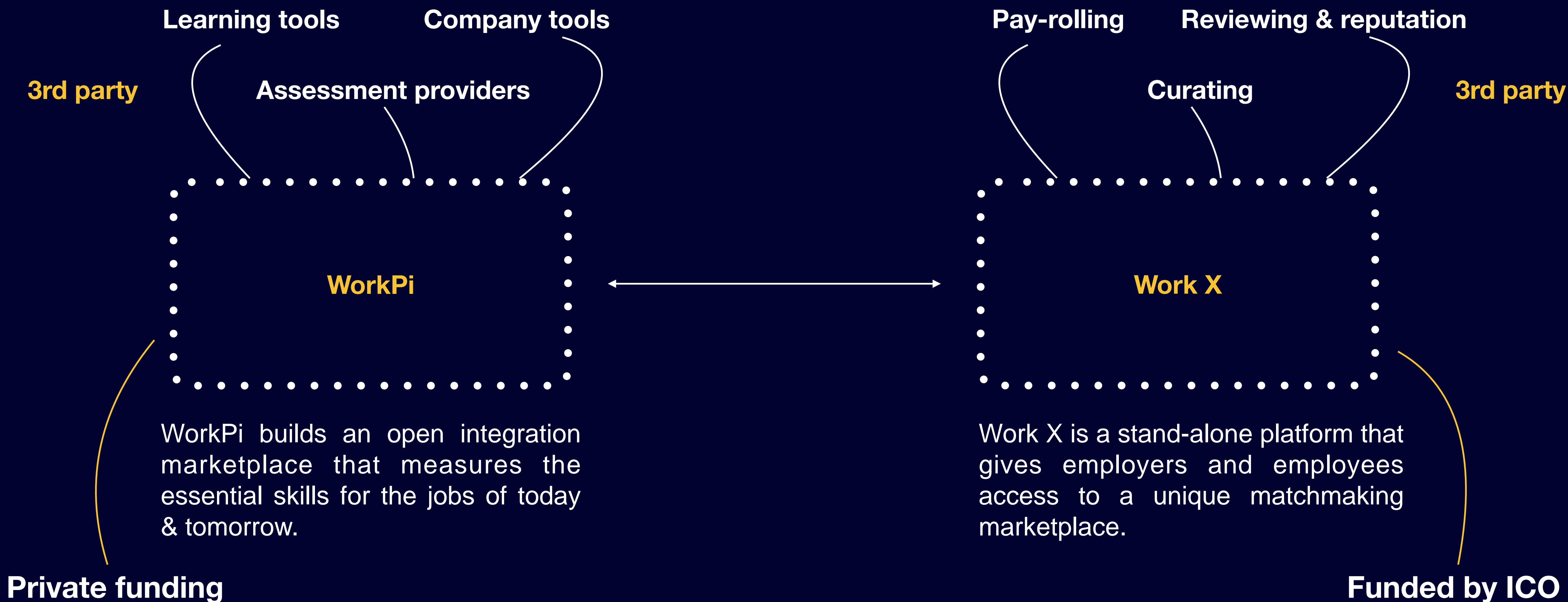
Self Sovereign Identity

The data you generate is yours, as it should be. Stored in your SSI wallet, you get to control who accesses your data. Regain control over your personal identity.

Infrastructure

Learning tools   **Company tools**

3rd party   **Assessment providers**

WorkPi

WorkPi builds an open integration marketplace that measures the essential skills for the jobs of today & tomorrow.

Private funding

Pay-rolling   **Reviewing & reputation**

Curating   **3rd party**

Work X

Work X is a stand-alone platform that gives employers and employees access to a unique matchmaking marketplace.

Funded by ICO

Traction

2019   <u>Pilot</u> on SSI together with Rabobank & Dutch Blockchain Coalition

2020   Winner of the International blockchain & AI hackathon 'momentum'

2020   Validation by Yes!Delft Govtech Validation Lab

2021   Successful pre-seed round

2021   First paid pilot of €150.000

Market Size

TAM
World Wide Company analysis

€5.500.000.000
/ annual*

*Calculated based on top 500 companies world-wide and their employees, multiplied by a €3,- monthly fee per user.

SAM
Top 100 Dutch Companies

€60.000.000
/ annual*

*Calculated based on top 100 dutch companies and their employees, multiplied by a €3,- monthly fee per user.

SOM
20 Dutch Companies in Our Network

€14.000.000
/ annual

*Calculated based on 20 dutch companies in our sales pipeline and their employees, multiplied by a €3,- monthly fee per user.

Team

Rik Rapmund
CEO

Daniel de Witte
CTO

Hidde Kehrer
COO

Dragos Podaru
Full-Stack Developer

Pavlik Kiselev
Quality Assurance Officer

Darius-Flavius Costolaș
Full-Stack Developer

Questions?
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